

CERTIFICATION /
DESIGNATIONCertified Condominium
Specialist®

COURSES

SDAR'S SOLANA BEACH
SERVICE CENTER981 Lomas Santa Fe, Suite E
Solana Beach, CA 92075**Instructors:**
BARRY ROSS, Esq.
The Real Estate Attorney™
Mediation/ADR Specialist**CANDY PEAK, CCS**
Power Broker and
Real Estate Investor **Certified
Condominium
Specialist®**

ONE-DAY SESSION

Friday, June 5, 2015
8:30 am - 5:00 pm

Do you sell properties that are within a homeowners association, such as condos, townhomes, or planned developments? If so, then this course is for you.

Become a true condo-selling expert, and increase your professionalism and profit. You will earn the national Certified Condominium Specialist® / Certified CID Specialist® designation and capitalize on the fast-paced, lucrative field of condominium, planned development, and common interest development (CID) sales.

CalBRE Credit: 8 Consumer Protection
CalBRE Sponsor #: 4889

TOPICS COVERED

- Find out what the 4 kinds of Common Interest Developments (CIDs) are in California
- Learn the legal red flags to watch out for as a condo-selling agent
- Learn how a CID's "financial health" can affect your listing and the sale
- Discuss statutory, disclosure and case law affecting CID ownership and fiduciary duties
- Learn how to prepare, show, and sell your condo listing more effectively
- Get the latest financing updates including FHA financing guidelines for condominiums

Course fee includes: Course materials, plus breakfast AND lunch; and national networking opportunities.**REGISTER: www.SDAR.com/education****\$92.65**
REALTOR® Plus**\$109**
SDAR MEMBERS**\$149**
ALL OTHERSCLASS ID:
150605CB

CONTACT INFORMATION

NAME _____ PHONE () _____

ADDRESS _____ HOME OFFICE

CITY/STATE/ZIP _____ E-MAIL _____

PAYMENT INFORMATION

_____ CHECK VISA M/C DISCOVER AMEX _____ EXP. DATE _____ AMOUNT _____

SIGNATURE _____

By signing, you are confirming that you have read, understand, and agree with our cancellation policy below.

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **CalBRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive CalBRE credit for this course, you must pass the exam with a minimum of 70% correct. A minimum of 90% attendance is required to receive credit.

MEMBER # _____



RETURN TO:

Greater San Diego Association of REALTORS®
4845 Ronson Court, San Diego, CA 92111
Education@sdar.com
Fax: (858) 715-8088 | Phone: (858) 715-8040

The Trusted Voice of San Diego Real Estate